

Terms & conditions for Enquiry no. E3703009 due on 08/12/2020.

Quotation to be submitted in two parts in separate sealed envelope super scribing

1. **“Part A” :- Technical and Commercial Bid enquiry No. E3703009, due on 08/12/2020**
2. **“Part B” :- Price Bid enquiry no. E3703009, due on 08/12/2020.**

Please refer General terms and conditions of enquiry form no. BP-200102 and P.O. terms & conditions (indigenous) form no. MM 5527, Rev.03. If any deviations, please mention in your quotation otherwise, it shall be taken that all terms and conditions are acceptable to you.

- 1) Enquiry is to be submitted in **Two Part bid** system in separate sealed envelopes super scribing enquiry no, due date and name of vendor. (Refer Annexure - III).
- 2) Part “A” shall contain all the technical and commercial details pertaining to your offer and item description exactly as per our tender enquiry. All details must be mentioned in this bid except for the prices. The envelope shall be clearly super scribed with enquiry no, due date, name of vendor and **“Part - A - Technical and commercial Bid”**.
- 3) Part “B” shall contain only the description of the item and their corresponding rates. The envelope shall be clearly super scribed with enquiry no, due date, name of vendor and **“Part B - Price Bid”**.
- 4) Suppliers are requested to quote in two parts for 2 bid enquiries. However, for quotation submitted in single bid against our requirement of two bids will be considered only if the bid is techno-commercially accepted without seeking any clarifications from the supplier. Otherwise, the bid is liable to be rejected.
- 5) **Price :-**
BHEL will pay maximum price of **Rs. 2000/- per Number** which will be inclusive of GST applicable, packing, forwarding, printing of mono / logo / slogan, plain carry bag, freight and delivery up to CRX, BHEL Bhopal.
- 6) **Pre-qualification criteria (PQC) / Past experience: Vender to be confirm technical pre-qualification criteria and upload /submit required documents.**
A. Technical & Financial PQC :-

(i) Please refer the PQC enclosed for details.

Note: PQC is applicable to all suppliers.

B. Financial PQR:-

- (ii) Audited annual report (Profit & loss account) of last 3 years ending 31st march of the financial year 2019-20 (31.03.20). Average annual turnover should not be less than **Rs. 33.75 lakhs** of last 3 years ending 31st march of the financial year 2019-20 (31.03.20).

Startups and Micro & Small Enterprises who are manufacturer of quoted item/items are exempted for above clause 6 (i) & (ii) only for submission of PO and proof of supply of prior experience along with proof of prior turnover.

Startup means an entity, incorporated or registered in India not prior to five years, with annual turnover not exceeding INR 25 crore in any preceding financial year, working towards innovation, development, deployment or commercialization of new products, processes or services driven by technology or intellectual property.

Provided that such entity is not formed by splitting up, or reconstruction, of a business already in existence.

Provided also that an entity shall cease to be a Startup if its turnover for the previous financial years has exceeded INR 25 crore or it has completed 5 years from the date of incorporation/ registration.

Bidders who have quoted as startups has to submit (1) Copy of incorporation / registration of their firm and (2) Audited (if audit is required as per norms) profit and loss account (Which shows annual turnover) of all financial year from date of incorporation / registration to 31st March 2020.

Supplier to submit documents for the above (Copy should be self-attested). In case of non-submission of above documents, offer shall not be considered for further procurement process.

7) Tender fees :-

The documents can be downloaded from our BHEL Bhopal website, suppliers must submit tender document fees of Rs. 1000/- (Rupees One Thousand only) through/by online payment.

The procedure of depositing Tender Fee is reiterated below:-

- (i) For depositing amount online, depositor has to open SB-Collect through Online E-Payment option available on Internet (www.bhelbpl.co.in under caption new link).

OR

- (i) Please enter the following link in your internet address browser or click on the following link <https://www.onlinesbi.com/prelogin/icollecthome.htm>.
- (ii) Please click on "proceed" after Clicking "Check Box" to proceed for payment after reading the instruction for depositing the amount.
- (iii) EMD and Tender Fee may please be deposited separately where the EMD & Tender Fee both is applicable.
- (iv) Now, after (ii) the SBI's SB-Collect site gets opened. Please select State of Corporation as "Madhya Pradesh" and type of Corporation as "Industry" and then click on "Go" appearing on the screen.
- (v) Now select "Bharat Heavy Electricals, Bhopal" from the dropdown table appearing against "select Industry" and click Submit.
- (vi) Now select "Deposit of Tender Cost" category (for depositing Tender Fee) from the dropdown table appearing against "Select category" and click submit.
- (vii) Instruction related to fill the formats are mentioned below:

IP *	Please select "TCOST"
Name of the depositor *	Name of your firm, on whose name tender are submitting.
Supplier Address- 1 & 2	Address details of your firm, on whose name tender are submitting.
Supplier GSTIN	GSTIN of your firm, on whose name tender are submitting.
Enquiry or Tender ref no *	Enquiry No. or Notice of Tender Reference No. (i.e. "E3703009" for this tender)
Enquiry or Tender ref no Date *	Enquiry date or Notice of Tender Reference No Date.
Tender Issuing Dept. *	Department Name who invites tender (i.e. "FSX" for this tender)
Tender Fee *	Amount of tender fees.
CGST, SGST & IGST	Amount of relevant type of GST applicable.
Remarks	Additional information required to be mention, if any.

In case of online payment, e-receipt must be submitted along with Part – A (Techno-commercial bid).

- (viii) After filling of Formats please enter your Name, Date of Birth & Mobile Number. This is required to reprint your e-receipt / remittance (PAP) form, if the need arises.
- (ix) Please enter text appearing in "Box" and click "Submit".

- (x) Before click to "Confirm" please verify the details already entered therein.
- (xi) If confirmation given then payment template will appear for chosen mode of payment.
- (xii) After making payment against the chosen mode a confirmation copy will generate. Kindly keep the same for its further use.
- (xiii) As and when credit received in BHEL account, automatic mail is sent to the depositor.

Note: - After submitting the Deposit Slip a control number will be generated through system which can be used for getting print out from the system.

"EMD/SD/Tender Fee will be accepted only in electronic Mode, which can be deposited on line through following link as mentioned below :

<https://www.bhelbpl.co.in/qcins/iccs.htm>

E-receipt must be submitted along with offer. *In case of any difficulty*, please click "Help Document for First time Users" on the webpage of above mentioned link.

Without tender fees offer shall be rejected. MSE suppliers are exempted from tender fees.

8) Performance Bank Guarantee:-

Once PO/letter of intent (LOI) is placed, the supplier should submit a Bank Guarantee for **10% of the PO value, valid for 12 months from the date of invoice or receipt of material at BHEL Bhopal (whichever is later)** and issued on any BHEL consortium bank for faithful performance of PO.

9) Payment term:-

Full payment will be made within 90 days after receipt and acceptance of material in BHEL. For MSE suppliers who are manufacturer of quoted item/items, payment can be released within 45 days after receipt and acceptance of material in BHEL.

Note:- MSE suppliers who are manufacturer of quoted item/items can avail the intended benefit only if they submit along with the offer, Udyog Aadhaar Memorandum or attested copies of either EM II certificate having deemed validity (Five years from the date of issue of acknowledgement in EM II) or valid NSIC certificate or EM II certificate along with attested copy of a CA certificate (where deemed validity of EM II certificate of five years has expired) as per BHEL format (Format will be provided on request or can be downloaded from the link of www.bhelbpl.co.in/mm/MSME_Annl_cert2.pdf) applicable for the relevant financial year (Latest audited). Date to be reckoned for determining the deemed validity will be the tender opening date / enquiry due date. Non submission of such documents will lead to consideration of their bid at par with other bidders. No benefit shall be applicable for this enquiry if any deficiencies in above required

documents are not submitted before price bid opening. If the tender is to be submitted through e-procurement portal, then the above required documents are to be uploaded on the portal. Documents should be notarized or attested by a Gazetted Officer.

Advance payment is not acceptable in any circumstances. Supplier's offer shall be loaded accordingly, if lower period of credit is offered. Also, Overdue interest (ODI) is not acceptable to BHEL.

If not mentioned or partially mentioned against payment terms in your quotation, it is assumed that BHEL standard payment terms is acceptable to supplier.

Note: - MSE suppliers who are manufacturer of quoted item/items can avail the intended benefit only if they submit Udyog Aadhaar Memorandum along with the offer.

10) Terms of Delivery:-

Terms of delivery should be **F O R Destination** on Door delivery basis at CRX, BHEL Bhopal. The same is mentioned in Part - A (Techno-commercial bid) of your offer otherwise it shall be taken FOR destination. Offers on **F O R Destination** on Door delivery basis at CRX, BHEL Bhopal will only be accepted, **if you quote Ex-Works, freight by BHEL or Ex-Works, freight prepaid your quotation will be commercially rejected.**

11) Delivery Period:-

Suppliers to clearly indicate the time required in number of weeks from the date of PO/LOI in order to complete the supplies, which in any case, **should not exceed 20.01.2021**. Any deviation to the commitment of delivery shall result in rejection of quotation.

11) Letter of authority :-

If supplier is not manufacturer, he shall clearly indicate in his quotation the name and address of the manufacturer of his item along with authority letter of dealership from the manufacturer, which is to be submitted along with the technical & commercial bid ("Part A"). Failure shall reject your offer.

12) Item type and HSN Code:-

Kindly mention HSN code of the item & the percentage (%) of GST applicable in your offer. CGST+SGST / IGST / UGST or any other charges as applicable must be clearly mentioned in your quotation otherwise it shall be taken as not applicable to supplier.

13) Validity of offer:-

Validity of offer must be clearly mentioned in your quotation. If not mentioned, it shall be as taken 90 days from the date of opening of tender.

14) Liquidated Damages / Penalty Clause:-

I. For any late delivery beyond the scheduled delivery date as per PO, penalty shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value.

II. GST is applicable on LD also.

15) Sample: - Samples of the Gift items offered are also to be submitted. More than one sample can be submitted. Suppliers must enclose description and the technical specifications & test certificates (if applicable) of the samples submitted.

BHEL, Bhopal preferred/suggested Gift Items are as below-

(1) OVEN TOASTER GRILLER (OTG) 20 LITER, (2) VACUUM CLEANER, (3) AIR FRYER, (4) LASER JET PRINTER, (5) HOME THEATER, (6) HOT WATER KETTLE PLUS 02 LTR. THERMOSTEEL BOTTLE PLUS COPPER JUG, (7) EMERGENCY SOLAR LIGHT OR ELECTRIC EMERGENCY LIGHT, (8) INSTANT WATER GEYSER MIN. 5 LITER, OR ANY OTHER ITEMS WITHIN THE PRICE RANGE.

Each sample should be clearly identified with name of item, manufacturer's name, quantity, packing type etc.

Without Sample, offers will not be considered for further procurement process.

Samples must reach the undersigned by 11.00 am of tender opening date. Each item must be clearly identified physically as well as on paper quotation.

Samples are to be submitted through gate no. 9 only. If submitted directly, samples will not be returned.

Note: - Samples of the Gift items selected for ordering shall not be returned to the supplier.

For other Suppliers, whose samples are not selected for ordering shall be returned only after completion of ordering process. **These suppliers have to get their samples returned to them within 06 weeks from the date of issue of PO/LOI & after this period, samples will not be returned.**

16) Packing:-

During final supply, each item should be individually packed to avoid transit damage. Suitable plain carry bag should be given for each gift item.

In case the gift item consists of more than one item (combination pack), the same shall be packed in a single box.

17) Inspection:-

BHEL will depute their representatives to the manufacturer's works for inspection of ordered goods/witness of testing prior to dispatch. The supplier shall inform to BHEL, 15 days in advance for readiness of material for inspection along with the name, address, and contact details of the place of inspection. However, final inspection shall be done at BHEL, Bhopal only as per PQC.

18) Printing:-

The manufacturer should emboss / print BHEL monogram / logo / slogan on the carton box or products as per our instruction. The color / detail and size of the mono and logo shall be issued at the time of placement of order.

19) Final / bulk Supply:-

Final / bulk supplies shall be made as per selected sample only. Any changes will only be acceptable, after mutual agreement with BHEL & Supplier.

20) Quantity Variation:-

A provision of $\pm 5\%$ quantity variation of order quantity within months if required after accessing actual requirement shall be applicable.

21) Guarantee & Replacement: -

The supplier shall confirm that the goods supplied by him shall be covered under guarantee for a minimum period of one year (**12 months**) from the date of dispatch of goods. Any damage reported by BHEL during this period, the supplier shall be bound to make free replacement within a reasonable period of time.

22) Un-registered suppliers of BHEL, Bhopal :-

Suppliers who are not yet registered with BHEL, Bhopal must submit following documents for one time code along with Part - A (Techno-commercial bid) of your offer:-

- (1) Copy of PAN no.
- (2) Copy GSTIN registration certificate.
- (3) The percentage (%) of GST applicable
- (4) Copy of MSMED/ NSIC certificate, if applicable
- (5) EFT details as given at BHEL, B2B site (<https://www.bhelbpl.co.in/mm/>) to be submitted by L1 supplier after placement of order.

23) All the above points must be explicitly confirmed in the "Part A" of offer. If any point not confirmed in "Part A" of your offer, it shall be taken that it is acceptable to you. In case of non-acceptance of above points / fail to submit

sample / documents as per our tender / specification requirement, your offer may be rejected.

- 24) **Opening of price bid:** - The price bid quotation of the suppliers whose technical and commercial offer is completely acceptable to us in all respects and **whose samples are selected by BHEL Bhopal, will only be opened** at a later date for finalization of Purchase Order.
- 25) BHEL Bhopal reserves the right for rejecting any / all of the samples without assigning any reason, whatsoever.
- 26) In case you feel that your quotation will not reach on due date by post/register A.D./Speed post, please email your quotation **on email ID of Tender Room, mmtender.bpl@bhel.in** before 11:00 AM on or before due date.

Suppliers who submit bids by email are advised to keep the e-mail size to minimum possible and avoid attaching brochures / catalogues etc. Suppliers choosing to submit bids by email run the risk of bids not being received / late receipt at tender room email id on account of internet link failure / spam filtering / hardware malfunction / mail over quota or other unforeseen reason. BHEL shall not be responsible in any way for such loss of opportunity to suppliers.

Important: - It is supplier's responsibility to ensure that the samples and quotations reach BHEL Bhopal on or before 11:00 AM of tender opening date. Under no circumstances, late offers shall be considered.

- 27) For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017, 28.05.2018, 29.05.2019 & 04.06.2020 and subsequent Orders issued by the respective Nodal Ministry shall be applicable even if issued after of this NIT but before finalization of contract / PO / WO against this NIT.

In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable.

- 28) "In the course of evaluation, if more than one bidder happens to occupy L-1 status, effective L-1 will be decided by soliciting discounts from the respective L-1 bidders. Ranking will be done accordingly. BHEL's decision in such situations shall be final and binding."
- 29) Refer to clause 29-B of General Terms and Conditions of Enquiry (BP200102). Following changes have taken place;-

- (1) Reserved quantity for MSEs quoting within L1+15% price band to be increased to 25% from existing 20%.
- (2) Minimum of 3% reservation for women owned MSEs within the above mentioned 25% reservation.
- (3) Increase in procurement target from MSEs owned by SC/STS from the existing 4% to 6.25%.

Suppliers seeking clarification may communicate the undersigned through email as given below.

E-Mail Id: kcmeena@bhel.in, riz@bhel.in

1. Quotation shall have to be addressed to:

**IN charge
Tender Room
Ground Floor, Administration Building
Piplani, BHEL, Bhopal - 462022**

2. Samples shall have to be addressed to:

**DGM (MM-CRX & FSX)
Block - 7 Annexe, Eastern Wing,
Ground Floor, Piplani,
BHEL, Bhopal 462022,
Ph. No. 0755-2503750, 2503788**

**Kailash Chandra Meena
Sr. Engineer (MM-FSX)
Phone: 0755-2503750**